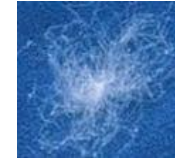


2018 Retail Pricing Sheet - PILLOWS

| Very Best**** | Siberian | | | |
|---------------------------|----------------------------|--------------|------------------|--------------|
| | Standard/Queen (20" x 28") | | King (20" x 36") | |
| | Weight | Price | Weight | Price |
| | Super Soft | 10 oz | \$350 | 13 oz |
| Soft / Medium - in Hotels | 13 oz | \$448 | 17 oz | \$578 |
| Medium / Firm | 17 oz | \$523 | 22 oz | \$730 |

Fill: 800 Fill Power

Shell: 366+ Thread Count Super Fine Swiss Batiste

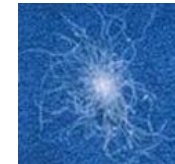


Siberian Down

| Best**** | Hungarian | |
|---------------|----------------------------|--------------|
| | Standard/Queen (20" x 28") | |
| | Weight | Price |
| Soft / Medium | 19 oz | \$331 |

Fill: 700 Fill Power

Shell: 366+ Thread Count Super Fine Swiss Batiste



Hungarian Down

| Better*** | White Goose Down | | | |
|---------------|----------------------------|--------------|------------------|--------------|
| | Standard/Queen (20" x 28") | | King (20" x 36") | |
| | Weight | Price | Weight | Price |
| | Soft / Medium | 15 oz | \$280 | 21 oz |
| Medium / Firm | 21 oz | \$376 | 25 oz | \$440 |

Fill: 600 Fill Power

Shell: 366+ Thread Count Super Fine Swiss Batiste



White Goose Down

| Basic** | White Goose Down | | | | | | |
|---------|--------------------------------|-------|----------------------|--------------------------------|------------------|--------|--------------|
| | Standard/Queen (20" x 28") | | European (26" x 26") | | King (20" x 36") | | |
| | Weight | Price | Weight | Price | Weight | Price | |
| | Soft / Medium | 15 oz | \$280 | | | 21 oz | \$332 |
| | Medium / Firm - in Hotels | 21 oz | \$376 | | \$299 | 25* oz | \$379 |
| | Comforter / Pillow (31" x 42") | | | Comforter / Pillow (39" x 52") | | | |
| | Travel - in Hospitals | 7oz | \$176 | | | | \$199 |

Fill: 600 Fill Power

Shell: Cotton Cambric 275+ Thread Count

| Basic* | White European Down | | | | | | |
|--------------------|----------------------|-------------|----------------------------|----------------------|------------------|--------|--------------|
| | Boudoir (12" x 16") | | Standard/Queen (20" x 28") | | King (20" x 36") | | |
| | Weight | Price | Weight | Price | Weight | Price | |
| | Soft / Medium | 5oz | \$48 | 15 oz | \$148 | 21 oz | \$199 |
| | Medium / Firm | | | 21 oz | \$152 | 25* oz | \$233 |
| | Feather | | | | \$48 | | \$68 |
| | European (26" x 26") | | | European (28" x 28") | | | |
| Feather / Down Mix | | \$64 | | | | | |

Fill: 550 Fill Power

Shell: Cotton Cambric 275+ Thread Count



Feathers

| Alternative | Down Alternative | | | | | | |
|-------------|----------------------|-------------|----------------------------|----------------------|------------------|--|-------------|
| | Boudoir (12" x 16") | | Standard/Queen (20" x 26") | | King (20" x 36") | | |
| | Weight | Price | Weight | Price | Weight | Price | |
| | Fiber | | \$20 | | \$36 | | \$39 |
| | Shams | | \$15 | | | | |
| | Monogrammed Shams | | \$29 | | | | |
| | European (26" x 26") | | | European (28" x 28") | | Travel comforter/pillow (Crib) (31" x 42") | |
| Fiber | | \$49 | | \$59 | | \$179 | |

1. "In Hotels and "in Hospitals" tells which of our product currently placed.

Custom Pillows Can Be Manufactured By Request

Down to Basics - The Galleria - 2 Bridge Ave - Red Bank, NJ 07701 - (800) 822-2135

www.downtobasics.com susan@downtobasics.com